

**POULT WOOD GOLF CENTRE**  
**CUMULATIVE MANAGEMENT INFORMATION SUMMARY**  
**1 APRIL 2011 TO 31 OCTOBER 2012**

<b>CUMULATIVE TRADING STATEMENT</b>		
	<b>PROFILE</b> 01.04.11-31.10.11	<b>ACTUAL</b> 01.04.11-31.10.11
TOTAL EXPENDITURE	414,350	
TOTAL INCOME	(558,814)	
DEFICIT/(SURPLUS)	(144,464)	

<b>KEY PERFORMANCE INDICATORS</b>					
	<b>INCOME</b>			<b>USAGE</b>	
	<b>11-12 ACTUAL</b>	<b>11-12 PROFILE</b>	<b>10-11 ACTUAL</b>	<b>11-12 ACTUAL</b>	<b>11-12 PROFILE</b>
18 HOLE COURSE	367,142	402,534	333,071	29,533	32,032
9 HOLE COURSE	106,369	109,094	93,781	20,771	21,405
DISCOUNT CARD	8,279	9,551	9,238	351	400
SEASON TICKETS (OAP)	567	1,000	983	4	8
CATERING	36,635	36,635	35,113	N/A	N/A
<b>TOTAL</b>	<b>518,992</b>	<b>558,814</b>	<b>472,186</b>	<b>50,659</b>	<b>53,845</b>

## NOTES:

All income is net of VAT

The 18-hole course was closed for a total of 0 days during the period April 11 - October 11

The 9-hole course was closed for a total of 0 days during the period April 11 - October 11



